

## Amendments to RFP Selection of Knowledge Partner for Investment Promotion Campaign of Punjab

Sr. No	Page No	Clause no	Existing Clause	Revised
1	6	Document control/Data Sheet	Sr no 6 05th Jul, 2013 (till 5 PM) Sr. no 7 08th Jul, 2013 (at 11AM) Sr.no. 8 09th Jul, 2013 (11AM onwards) Sr.no 9 12th Jul, 2013 (11AM) Sr. no 10 15th Jul, 2013	Sr no 6 10th Jul, 2013 (till 4 PM) Sr. no 7 10th Jul, 2013 (at 4:15PM) Sr.no. 8 15th Jul, 2013 (11AM onwards) Sr.no 9 17th Jul, 2013 (11AM) Sr. no 10 19th Jul, 2013
2	9	A.3	The investment promotion campaign will be handled by all concerned Departments of Govt. of Punjab and the following agencies: (i) to (viii)	The investment promotion campaign will be handled by all concerned Departments of Govt. of Punjab and the following agencies: (i) to (viii)  (ix) Department of Investment Promotion

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3	12	2.2.2	<p>(ii) Experience of at least 1 (one) long term (minimum 6 months) projects in India as Lead Consultant/Consultant/Knowledge Partner for State Governments or their agencies involving Investment Promotion Program Management.</p> <p>Documents viz. Letter of Award/Agreement, duly certified by the authorized signatory of the bidding company to be enclosed in support of projects. Only those projects will be considered for eligibility and evaluation in which at least six months experience has been earned by 31st May 2013.</p>	<p>(ii) Experience of at least 1 (one) long term (minimum 6 months) projects in India as Lead Consultant/Consultant/Knowledge Partner for State Governments or their agencies involving Investment Promotion Program Management <b>or investment promotion campaign on behalf of any Foreign Government or its agency for an assignment with a minimum contract value of US \$ 3,00,000.</b></p> <p>Documents viz. Letter of Award/Agreement, duly certified by the authorized signatory of the bidding company to be enclosed in support of projects. Only those projects will be considered for eligibility and evaluation in which at least six months experience has been earned by 31st May 2013.</p>

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4	12	2.2.2	<p>(iii) Experience of at least 1 (one) Global Investment Meet in India as Lead Consultant/Consultant/ Knowledge Partner involving Investment Promotion Program Management for state governments</p> <p>Documents viz. Letter of Award/Agreement, duly certified by the authorized signatory of the bidding company/ to be enclosed in support of conducted Conference.</p>	<p>(iii) Experience of at least 1 (one) Global Investment Meet in India as Lead Consultant/Consultant/ Knowledge Partner involving Investment Promotion Program Management for state governments <b>or Global investment meet on behalf of any foreign Government or its agency with the minimum attendance of 100 delegates.</b></p> <p>Documents viz. Letter of Award/Agreement, duly certified by the authorized signatory of the <del>bidder-Bidder Company</del> to be enclosed in support of conducted Conference.</p>
5	27	2.29.1	<p>If the progress of assignment is found to be non-satisfactory or delayed at any point of time, PICTC reserves the right to impose penalty. The total amount of penalty shall not exceed 10% of total assignment fee. PICTC reserves the right to invoke the performance bank guarantee once the penalty has been imposed and agreed upon due to various identified reasons.</p>	<p>If the progress of assignment is found to be non-satisfactory or delayed at any point of time, PICTC reserves the right to impose penalty <b>@ 5% for each default</b> . The total amount of penalty shall be not exceed 10% of total assignment fee. PICTC reserves the right to invoke the performance bank guarantee once the penalty has been imposed and agreed upon due to various identified reasons.</p>

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6	35	Clause J (Note : Point 3)	MOUS should have the following Manufacturing/Reality Sector                      Rs 100 Cr and above Food processing /Agro / Service Sector        Rs 25 Cr and above IT Services /ITES    Rs 10 Cr and above	MOUS should have the following Manufacturing/Reality Sector                      Rs 100 Cr and above Food processing /Agro / Service Sector        Rs 25 Cr and above IT Services /ITES    Rs 5 Cr and above and creation of minimum 300 jobs . MoUs should be reasonably distributed across all sectors and MoUs for IT services/ ITeS shall not exceed 25% of total no of MoUs
7	40	3.5	Sr.No5 - " <b>Work Products/ Milestones</b> " Final Submission of Knowledge content including Project profiles  Time line Within 30 days from day zero	<b>Sr.No5 -Work Products/ Milestones</b> Draft & Final Submission of Knowledge content including Project profiles  Time line Within 30 & 45 days respectively from day zero
8	42	3.5	Sr. No (9) * "*" A Class Companies must be companies with annual turnover exceeding Rs 100 Cr."	Sr. No (9) * "*" A Class Companies must be companies with annual turnover exceeding Rs 100 Cr." In case of companies with a turnover of more than 1 Billion US\$, for the pupose of roadshows and investor summits the presence of Country / Business division heads level will be counted as delegate. .

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9	44	4.1.	<p>Table - 1. EXPERIENCE IN RELATED PROJECTS</p> <p>Experience of an (minimum 6 months) projects in India as Lead Consultant / Consultant / Knowledge Partner for State Governments or their agencies involving Investment Promotion Program Management</p> <p>Documents viz. Letter of Award/Agreement, duly certified by the authorized signatory of the bidding company to be enclosed in support of projects. Only those projects will be considered for eligibility and evaluation in which at least six months experience has been earned by 31st May, 2013</p> <p>{For every (minimum 6 months) project in as Lead Consultant / Consultant / Knowledge Partner for State Governments or their agencies involving Investment Promotion Program Management, 3 marks shall be awarded}</p>	<p>Experience of one (minimum 6 months) projects in India as Lead Consultant / Consultant / Knowledge Partner for State Governments or their agencies involving Investment Promotion Program Management <b>or investment promotion campaign on behalf of any foreign Government or its agency for an assignment with a minimum contract value of US \$ 3,00,000/-</b></p> <p>Documents viz. Letter of Award/Agreement, duly certified by the authorized signatory of the bidding company to be enclosed in support of projects. Only those projects will be considered for eligibility and evaluation in which at least six months experience has been earned by 31st May, 2013</p> <p>{For every (minimum 6 months) project as Lead Consultant / Consultant / Knowledge Partner for State Governments or their agencies involving Investment Promotion Program Management, 3 marks shall be awarded}</p>

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10	45	4.1	<p>1. EXPERIENCE IN RELATED PROJECTS</p> <p>Experience of Global Investment Meet projects in India as Lead Consultant / Consultant / Knowledge Partner involving Investment Promotion Program for state governments</p> <p>{For every Global Investment Meet in India as Lead Consultant / Consultant / Knowledge Partner involving Investment Promotion Program, 5 marks shall be awarded}</p>	<p>Experience of Global Investment Meet projects in India as Lead Consultant / Consultant / Knowledge Partner involving Investment Promotion Program for state governments <b>or Global investment meet on behalf of any foreign Government or its agency with the minimum attendance of 100 delegates</b></p> <p>{For every Global Investment Meet in India/<b>abroad</b> as Lead Consultant / Consultant / Knowledge Partner involving Investment Promotion Program, 5 marks shall be awarded}</p>
11	46	4.2 (sub point 4)	<p>Point (v) bullet three</p> <p>The Knowledge Partner shall deploy a dedicated team of 5 members during phase 1 (as defined in section 3.3) and of 5 members during phase 2 (as defined in section 3.3) of Campaign, atleast stationed at Chandigarh</p>	<p>Point (v) bullet three</p> <p>The Knowledge Partner shall deploy a dedicated team of 5 members during phase 1 (as defined in section 3.3) and of <b>6</b> members during phase 2 (as defined in section 3.3) of Campaign, atleast <b>two</b> stationed at Chandigarh</p>
12	53	Appendix I- Form-3	<p>Particulars</p> <p>Turnover/Income exclusively from operations in providing services as lead consultant/ knowledge Partner</p>	<p>Particulars</p> <p>Turnover/<del>Income</del> exclusively from operations in providing <b>Consultancy Services</b> <del>as lead consultant/ knowledge Partner</del></p>
13	54,55,56	Form 4/4A/4B	<p>Year 2012-13 ( First Column of Forms)</p> <p>(Upto 31.3.2013)</p>	<p>Year 2012-13 (First Column of forms)</p> <p>(Upto 31.<b>5</b>.2013)</p>