

**Request for Proposal (RFP)**

**For**

**Selection of Institutional Partner**

**For**

**Outreach Visits and  
Progressive Punjab Investors Summit**



**Punjab Information & Communication Technology Corporation Ltd**

**(A State Govt. Undertaking)**

**5<sup>th</sup> & 6<sup>th</sup> Floor, Udyog Bhawan, 18 Himalaya Marg,**

**Sector – 17, Chandigarh – 160 017**

**(Tel- 0172-5256400, 401 Fax – 91-172-2702423)**

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## Disclaimer

The information contained in this Request for Proposal document (the “RFP”) or subsequently provided to Bidder(s), whether verbally or in documentary or any other form by or on behalf of Punjab Information & Communication Technology Corporation Ltd (PICTC) or any of their employees or advisors, is provided to Bidder(s) on the terms and conditions set out in this RFP and such other terms and conditions subject to which such information is provided.

This RFP is not an agreement and is neither an offer nor invitation by PICTC to the prospective Bidders or any other person. The purpose of this RFP is to provide interested parties with information that may be useful to them in preparing their technical proposals and financial offers pursuant to this RFP (the Proposal”).

This RFP includes statements, which reflect various assumptions and assessments arrived at by PICTC in relation to the Assignment. Such assumptions, assessments and statements do not purport to contain all the information that each Bidder may require. This RFP may not be appropriate for all persons, and it is not possible for PICTC, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFP. The assumptions, assessments, statements and information contained in this RFP may not be complete, accurate, adequate or correct. Each Bidder should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this RFP and obtain independent advice from appropriate sources. Information provided in this RFP to the Bidder(s) is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. PICTC accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein. PICTC, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Bidder or Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFP and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in any way in this Bid Stage. PICTC also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Bidder upon the statements contained in this RFP. PICTC may in its absolute discretion, but without being under any obligation to do so, update, amend or

supplement the information, assessment or assumptions contained in this RFP. The issue of this RFP does not imply that PICTC is bound to appoint the Selected Bidder or Institutional Partner, as the case may be, for the Assignment and PICTC reserves the right to reject all or any of the Bidders or Proposals without assigning any reason whatsoever.

The Bidder shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by PICTC or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Bidder.

PICTC shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a Bidder in preparation or for submission of the Proposal, regardless of the conduct or outcome of the Bidding Process.

## Document Control Sheet

S. No.	Particulars	Details
1.	Document Reference Number	<b>PICTC/IR/IP/2022/01</b>
2.	Start Date for issue of Tender Document	July 27 <sup>th</sup> , 2022 (11.00 AM onwards)
3.	Last Date of Purchase of Tender Document	August 23 <sup>rd</sup> , 2022 (till 11.00 AM )
4.	Last Date for submission of Pre-Bid Queries by mail	August 2 <sup>nd</sup> , 2022 (till 5.00 PM)
5.	Pre Bid Meeting (if required)	August 3 <sup>rd</sup> , 2022 (11.00 AM )
6.	Last date for reply of Pre Bid Queries	August 8 <sup>th</sup> , 2022
7.	Start Date of Submission of bids	August 8 <sup>th</sup> , 2022
8.	Last date and time for receipt of Bids	August 23 <sup>rd</sup> , 2022, 2022 (till 5.00 PM)
9.	Date and time of opening of Prequalification bids	August 25 <sup>th</sup> , 2022 (11.00 AM onwards)
10.	Date and time of opening of Technical bids	To be decided after opening of Prequalification Bids
11.	Date and time of Technical Presentation	Will be intimated by email
12.	Date and time of opening of Commercial bids	To be decided after Technical presentation
13.	Tender Fees	NIL
14.	Processing Fee	The bidder has to pay the amount of processing fees as given on the portal
15.	Punjab InfoTech Contact Details	Punjab Information & Communication Technology Corporation Ltd. (Punjab InfoTech) 5 <sup>th</sup> & 6 <sup>th</sup> Floor, Udyog Bhawan, 18 Himalaya Marg, Sector-17, Chandigarh – 160017 Email: contact@punjabinfotech.in Phone: 0172-5256400-401/432
16.	e-Tender Website	Website: <a href="https://eproc.punjab.gov.in">https://eproc.punjab.gov.in</a> Email : eproc@punjab.gov.in Contact No: 0172-2791326, 2791226
17.	Method of Selection	QCBS method

Note: - In case a Central/ State Holiday are declared on any day, the event will be held on the next working day at the same time and same venue.

## Definitions

Unless the context otherwise requires, the following terms whenever used in this tender have the following meanings:

- a) **“Bidder”** means bidder who submits Bid in response to this tender document.
- b) **“Bids/Proposals”** means Online Bids/Proposals submitted by bidders in response to the tender issued by the Corporation.
- c) **“Committee”** means committee constituted for evaluation of Bids.
- d) **“Contract”** means the Contract entered into by the parties for providing services defined in the tender along with the entire documentation specified in the tender.
- e) **“Corporation”** means Punjab Information & Communication Technology Corporation Ltd (PICTC) also known as Punjab InfoTech.
- f) **“Department”** means Deptt. Of Industries & Commerce, Deptt. Of Investment Promotion or any relevant department of Govt. of Punjab.
- g) **“Implementing/Nodal Agency”** means Punjab Information & Communication Technology Corporation Ltd (PICTC)
- h) **“LOA”** means the letter of Award issued by PICTC to the selected bidder.
- i) **“PBIP”** means Punjab Bureau of Investment Promotion.
- j) **“Personnel”** means skilled and support staff assigned by the bidders to perform services to execute an assignment and any part thereof.
- k) **“Portal”** means e-tender website <http://eproc.punjab.gov.in>
- l) **“Services”** means the work to be performed by the bidder pursuant to this tender.
- m) **“Selected Bidder”** means the selected Institutional Partner.
- n) **“The Term”** means for one year.
- o) **“Tender No. or Document Reference No”** means the document or tender No. mentioned in the Document Control Sheet irrespective of whatever may be mentioned in the text of this document.

## Important Notices

1. This tender document is not transferable.
2. The response to this tender document should be full and complete in all respects. Incomplete or partial responses are liable to be rejected.
3. Bidders are advised to study the document (all instructions, forms, requirements) carefully. Submission of response shall be deemed to have been done after careful study and examination of the tender document with full understanding of its implications.
4. The bidder should upload all required documents / information with clear visibility, avoid missing documents and avoid bidding mistakes. In such cases, Punjab Infotech reserves its right in seeking clarification from bidder and may disqualify bidder if bidder is not able to provide clarification / desired information.
5. The bidder shall bear all costs associated with the preparation and submission of the response, including cost of demonstration, benchmarking and presentation for the purposes of clarification of the bid, if so desired by Punjab Infotech. Punjab Infotech will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the short listing process.
6. Further clarifications, corrigendum and any other information related to this tender will be available at the e-tendering website <http://eproc.punjab.gov.in> only.
7. Bidders are advised to check e-tendering portal regularly for any Addendum / Corrigendum / Amendments related to the tender.
8. Punjab Infotech reserves the right to accept or reject any or all responses without assigning any reason.
9. All payments towards Cost of Tender Document (If Applicable), Earnest Money Deposit and Processing fees (If Applicable) shall be deposited online through e-payment gateway of the portal. Bids will be rejected if any of the payments are not reflected on the portal.



## Section 1: Invitation for Bids

### 1.1 Introduction

#### i. Background

Govt. of Punjab, in its endeavour to facilitate investors and to promote Punjab as a preferred Investment Destination has concrete plans to create awareness among existing and prospective entrepreneurs about the current incentives and facilities being offered by Government of Punjab for facilitating investments. Government of Punjab is planning to promote investments in sectors such as Textiles including Apparel and Made-ups, Technical Textiles, Biotechnology & Pharmaceuticals, Agri & Food Processing, Automobiles, E Vehicles and Auto components including bicycles and bicycles components, Alloys & Steel, Engineering, NRSE, IT and Electronics including Data Centres and Tourism and Film Industry.

In this backdrop, the state has plans for an aggressive Investment Promotion Campaign wherein it will participate in and organize events, conferences, seminars, road shows, Investors Summit, business development Conferences, G2B Conference etc.

To organize the outreach visits (domestic & international), mini conclaves and Progressive Punjab Investors Summit, the services of a professional Institutional Partner are required.

### 1.2 Invitation

- a. PICTC invites **Request for Proposal (RFP) (the “Proposals”)** for selection of Institutional Partner (the **“Bidder”**) to undertake the assignment as defined in the Terms and Conditions mentioned in this RFP document. Any contract that may result from this tender will be issued for a term of one year (**“The Term”**), extendable for another one year (**“The Term”**). The Corporation reserves the right to extend **“The Term”** for a period or periods to be mutually decided by the parties, such extension or extensions may be given on the terms and conditions of the RFP.
  - b. Proposals must be submitted not later than the date and time mentioned in the **Document Control Sheet**. Proposals will not be accepted by the system after due date and time.
- 1.2.1. The Corporation may, at its discretion, extend the date for submission of Bids. In such a case all rights and obligations of the Corporation and bidders previously subject to the deadline will thereafter be subject to the deadline as extended. Any such extensions shall be informed to bidders through corrigendum issued on e-tendering portal.

- 1.2.2. All payments towards Tender Fees, Earnest Money Deposit and Processing fee shall be deposited online through e-payment gateway of the portal before submitting their proposal online through the portal. Bids will be rejected if any of the payments are not reflected on the portal. Therefore, payment must be made by either of the modes described in the Instructions for e-payment.
- 1.2.3. Bidders desirous of using NEFT or OTC mode for making payments must download challan form from the portal and not use any other challan form.

## Section 2: Instructions to Bidders

### 2.1 Information & Instructions for e-Tendering

- a) For participation in this tender, prospective bidders are required to ensure their registration on the e-tendering portal. The user must be in possession of a valid Digital Signature Certificates (DSC) which may be procured from any of the authorized Certifying Authority (CA), such as; e-mudra, N-code, Sify etc. Bidders shall submit their bids online through the portal only. Bids will not be accepted by any other mode.
- b) Documents must be scanned and uploaded through e-tendering website within the period of tender submission.
- c) Tender documents shall be opened only for those bidders, whose Earnest Money Deposit, Tender and Processing Fees are found in order.

### 2.2 Conflict of Interest

The selected bidders should provide professional, objective, and impartial services and at all times hold the Corporation's interest as paramount, strictly avoid conflicts with other assignments/ jobs or their own corporate interests and act without any consideration for future work.

### 2.3 Validity of Bids

- a) Bids shall remain valid for a period of 180 days from the date of opening of Bids. The Corporation reserves the right to reject a Bid valid for a shorter period as non-responsive.
- b) In exceptional circumstances, the Corporation may solicit the bidder's consent to an extension of the period of validity. The request and the response thereto shall be made in writing. Extension of validity period by the bidder should be unconditional. The bid security shall also be suitably extended.

### 2.4 Right to Accept or Reject Bid(s)

The Corporation reserves the right to annul the tender process, or to accept or reject any or all the Bids at any time without assigning any reasons and without incurring any liability to the affected bidder(s) or any obligation to inform the affected bidder(s) of the grounds for such decision.

### 2.5 Fraud and Corruption

It is required that the Bidders submitting Bid and the successful bidder selected through this tender must observe the highest standards of ethics during the process of selection and during the performance and execution of contract.

- a) For this purpose, definition of the terms are set forth as follows:
  - i) **"Corrupt practice"** means the offering, giving, receiving or soliciting of anything of value to influence the action of the Corporation or its personnel in contract executions.
  - ii) **"Fraudulent practice"** means a misrepresentation of facts, in order to influence a selection process or the execution of a contract, and

includes collusive practice among bidders (prior to or after Bid submission) designed to establish Bid prices at artificially high or non-competitive levels and to deprive the Corporation of the benefits of free and open competition;

iii) “**Unfair trade practice**” means supply of services different from what is ordered on, or change in the Scope of Work given in Section 4.

iv) “**Coercive practice**” means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the selection process or execution of contract.

b) The Corporation will declare a bidder ineligible, either indefinitely or for a stated period of time, for participation in any tender, if at any time it determines that the selected bidder has engaged in corrupt, fraudulent and unfair trade practice in competing for, or in executing, the contract.

## 2.6 Clarifications and Amendments of Tender

a) During the process of evaluation of the Bids, the Corporation may, at its discretion, ask Bidders for clarifications on their Bid. The Bidders are required to respond within the prescribed time frame.

b) The Corporation may for any reason, modify the tender from time to time. The amendment(s) to the tender would be clearly spelt out and the bidders may be asked to amend their Bid due to such amendments. Bidders are advised to check e-Tendering portal regularly for amendments to the tender.

c) In order to allow bidders reasonable time in which to take amendment into account in preparing their bids, Punjab Infotech may at its discretion extend the deadline for submission of bids.

## 2.7 E-payment Instructions

All payments (Tender fees and Processing Fees) are to be made online through the e-payment gateway prior to submission of bids as per details given in the **Data control sheet**. For detailed information regarding modes of payment etc., please refer to instructions to bidders for e-tendering (**Appendix A**).

## Section 3: Selection Process

### 3.1 Process for Selection of Institutional Partner

This tender is to select an Institutional Partner for organizing outreach visits, mini conclaves and the 5<sup>th</sup> Progressive Punjab Investors Summit for Govt. of Punjab. The responses received pursuant to this tender will be evaluated by a Committee constituted by the Corporation as per the criteria specified in this document and bidder will be selected as per QCBS. The selected bidder would be required to undertake the assignments as mentioned in the 'Section 4: Scope of Work.'

### 3.2 Eligibility Criteria (Pre-Qualification)

The bidders will be assessed as per the pre-qualification criteria defined in the RFP. Only the bidders who qualify pre-qualification shall be eligible for technical evaluation. Non-conforming Proposals will be rejected and will not be eligible for any further processing.

The pre-qualification criterion is as below:

S.N	Criteria	Requirements
1	<b>Legal entity</b>	The bidder should be a registered association /confederation /federation of industries in India with minimum 1000 memberships
2	<b>Financial turnover</b>	Average annual Turnover of INR 10 Cr in the last 3 years, i.e., 2018-19, 2019-20 and 2020-21 (Audited Balance sheet and Income statements should be submitted for the last three financial years preceding the Bid Submission Date)
3	<b>Experience</b>	Should have organized at least 2 Summits of which at least 1 should be a Physical Investors Summit at State/National Level for Government/PSU in last 3 years (2018-19, 2019-20 and 2020-21).
4	<b>Offices</b>	The bidder should have an office in Chandigarh / Mohali and in at least 10 cities of India preferably Mumbai, Pune, Hyderabad, NCR, Kolkota, Chennai and Bengaluru.
5	<b>Professional Staff</b>	Bidder should have at least 100 full time staff strength in India.
6	<b>Presence in other countries</b>	The bidder should have offices / tieups with trade organizations in at least 5 countries
7	<b>Blacklisting</b>	The Bidder shall not be under declaration of ineligibility for corrupt or fraudulent practices with any Government department/ agencies / ministries or PSU's and should not have been blacklisted at the time of submission of bid.

8	<b>PAN and GST</b>	The bidder must submit their valid PAN and GST Registration Number
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### 3.3 Disqualifications

The Corporation may at its sole discretion and at any time during the evaluation of Bid, disqualify any Bidder, if the Bidder has:

- a) Made misleading or false representations.
- b) Exhibited a record of poor performance such as abandoning works, not properly completing the obligations, inordinately delaying completion or financial failures etc. in any project in the preceding three financial years;
- c) Submitted a Bid that is not accompanied by correct / relevant documents or is non-responsive;
- d) Failed to provide clarifications when sought within applicable/cited stipulated time;
- e) Currently been declared ineligible by the Government of India/State/UT Government for corrupt and fraudulent practices or blacklisted.
- f) Submitted a Bid with price adjustment/variation provision.

### 3.4 Pre-bid queries

Bidders can submit pre-bid queries, if any, in the prescribed Performa 11 on the e-mail mentioned on the document control sheet. Pre bid meeting date, if required may be intimated accordingly. Performa 11 is to be submitted by the bidder on company's letter head at the time of submission of Pre-bid queries along with the proof of purchase of tender document.

### 3.5 Preparation of Bids

The Bidder must comply with the following instructions during preparation of bids:

- a) The Bidder is expected to carefully examine all the instructions, guidelines, terms and conditions and formats of the tender. Failure to furnish the necessary information as required by the tender or submission of a Bid not substantially responsive to all the requirements of the tender shall be at Bidder's own risk and will be liable to rejection.
- b) The Bid and all associated correspondence shall be written in English and shall conform to prescribed formats. Any interlineations, erasures or over writings shall be valid only if they are initialed by the authorized person signing the Bid.
- c) Bidder is allowed to modify/ substitute the Bid even after its submission but before "Last date for submission of bids" as mentioned in Document Control sheet. No bid can be modified subsequent to the deadline for submission of bids.

### **3.6 Submission of Bids**

Bidders shall submit their bids through e-Tendering website on or before the last date and time for submission of bids as per **Document control sheet**.

#### **3.6.1 Pre-Qualification**

The bidders will submit the relevant documents as mentioned in Section 6 of the RFP. Only the bidders who qualify pre-qualification shall be eligible for Technical evaluation. Non-conforming Proposals may be rejected and may not be eligible for any further processing.

#### **3.6.2 Technical Bids**

1. Bidders shall submit the technical proposal in the relevant formats as mentioned in Section 6 of this RFP.
2. For verification of information submitted by the bidders, the committee may visit bidder's offices at its own cost. Bidders shall provide necessary documents, samples and reference information as desired by the committee. Bidders shall also assist the committee in getting relevant information from the bidders' references. Bidders may be asked to provide a presentation on their organization's capabilities to execute the project.
3. Failure to comply with the requirements shall make the Proposal liable to be rejected.
4. The Technical Proposal shall not include any financial information relating to the Financial Proposal.
5. PICTC reserves the right to verify all statements, information and documents, submitted by the Bidder in response to the RFP.
6. Failure of PICTC to undertake such verification shall not relieve the Bidder of its obligations or liabilities hereunder nor will it affect any rights of PICTC there under.

#### **3.6.3 Commercial Bid**

- i. In preparing the Financial Proposal, firms are expected to take into account the requirements and conditions outlined in the RFP

documents. The Financial Proposal should be as per Performa 10 of RFP.

- ii. All the costs associated with the assignment shall be included in the Financial Proposal. The amount in words and figures indicated in the Financial Proposal shall be without any condition and shall be final and binding. In case any assumption or condition is indicated in the Financial Proposal, it shall be considered non-responsive and liable to be rejected.
- iii. The financial proposal shall be exclusive of taxes and should be duly submitted as per Performa 10 of RFP.

### **3.7 Evaluation of Bids/ Proposals.**

- i. PICTC shall use a Quality and Cost Based System (QCBS) having three stages of evaluation (collectively the “Selection Process”) in evaluating the Proposals. Prequalification stage will be the first stage to check conformance to the bidder’s eligibility criteria. Technical Evaluation will be the second stage and based on that the applicants will be shortlisted and a financial evaluation will be carried out as specified in Clause.3.7.3.
- ii. Tender Evaluation Committee may, at its discretion, call for additional information from the bidder(s) at any stage of evaluation. Such information has to be supplied within the set out time frame, otherwise Tender Evaluation Committee is at discretion to reject/ accept/ extend the date for receiving such information. Seeking clarifications cannot be treated as acceptance of the proposal. Tender Evaluation committee may waive any minor informality, non-conformity or irregularity in bid which does not constitute material deviation, provided such waiver does not affect the relative ranking of bidder.
- iii. Proposals will finally be ranked according to their combined technical and financial scores as specified in Clause 3.8.

#### **3.7.1 Pre-qualification**

- i. Preliminary Scrutiny: Preliminary scrutiny of the bid for eligibility will be done to determine whether the bids are in order and complete, whether the documents have been properly signed, whether any computational errors have been made. Proposals not conforming to such preliminary requirements are subject for being rejected.



- ii. Conformance to eligibility criteria: Proposal responses conforming to preliminary scrutiny requirements will be checked for conformance to the eligibility criteria stated in the clause 3.2 of RFP and Non-conforming proposals will be rejected.

### 3.7.2 Technical Bids

- i. Technical Proposals would be evaluated only for those Bidders, who qualify the Pre- qualification evaluation.
- ii. The Technical Proposals will be evaluated against the requirements specified in the RFP and the Technical Evaluation Criteria. Bidders shall be invited to make a presentation to the Evaluation Committee as per technical evaluation criteria.
- iii. Consequent upon the evaluation as per technical evaluation criteria, each Technical bid will be assigned a Technical Score (TS) out of a maximum of 100 points.
- iv. Bidders who score 70% or more will qualify for the evaluation of their financial bid.
- v. Technical proposal will be evaluated and marks shall be awarded as per the criteria mentioned below:

#### Technical Evaluation Criteria:

S.N	Requirements	Document(s) Required	Marks
1	<p>Number of Business Events organized in the last 3 financial years in the fields of Investment Promotion for the State, national level Business Exhibitions, Trade fair and State Level Conferences.</p> <ul style="list-style-type: none"> <li>• 2 Summits: 20 marks</li> <li>• Additional events: 2 marks each. Maximum 10 marks</li> </ul>	<b>Performa 8 of Section 6</b>	<b>30</b>
2	<p>Global presence in major foreign countries. The bidder should have offices/ tieups with trade organizations in other countries.</p> <ul style="list-style-type: none"> <li>• Up to 5 locations: 10 marks</li> <li>• Additional countries(offices only): 1 mark each. Maximum 5 marks</li> </ul>	<b>Self-certification on bidder's letter head by authorized signatory</b>	<b>15</b>
3	<p>The bidder should have offices in at least 10 cities of India: 10 marks</p> <p>Presence in the following cities: Mumbai, NCR,</p>	<b>Self-certification on bidder's letter head by authorized signatory</b>	<b>15</b>

	Kolkata, Chennai, Hyderabad, Pune and Bengaluru: 1 mark each. Maximum 5 marks		
4	Team Composition Experience of Team Lead and two senior support Resources and deployment plan	<b>Performa 9 of Section 6</b>	<b>15</b>
5	Technical Presentation  a. Understanding of scope of work. b. Plan for the event management and branding c. Event execution plan d. Sample design of previous branding work e. Business plan with a suggested list of sponsors f. Other innovative ideas g. Proposed list of dais and other prominent CXO invitees		<b>25</b>
<b>Total Marks = 100</b>			

The minimum technical score required to qualify technical evaluation is 70 marks out of 100.

### 3.7.3 Commercial Bids

- i. Commercial Bids will be opened for those bidders who have qualified the technical bids.
- ii. The Commercial bids will be scrutinized by the Tender Committee.
- iii. The cost indicated in the Financial Proposal shall be deemed as final and reflecting the total cost of services (“Bid Price”).
- iv. Omissions, if any, in costing any item shall not entitle the bidder to be compensated and the liability to fulfill its obligations as per the Scope of Work within the total quoted price shall be that of the bidder.
- v. Any conditionality included in the financial proposal will lead to disqualification of the entire bid.
- vi. The Proposal with lowest financial quote will be awarded a financial score of 100.
- vii. Financial Scores for other technically qualified bidders will be evaluated using the following formula- Financial Score of Bidder (FS) = (Least Financial Bid / Financial Bid of the Bidder) X100 (rounded off to 2 decimal places).

### 3.8 Combined and Final Evaluation

Final evaluation shall be done on “Quality & Cost Based Selection” method (QCBS). The weight age for the composite evaluation shall be awarded as below:-

- a) Technical (TS) – 70%
- b) Financial (FS) – 30%

Bids shall be ranked according to their combined scores, calculated using the technical score (TS) and financial score (FS) and the weights as follows:

$$S = TS \times 0.70 + FS \times 0.30$$

Bidder with the highest combined score shall be awarded the contract. In case of a tie in the final score, the bidder having highest technical score will be selected.

### **3.9 Award of Contract**

The Corporation will notify the successful bidder in writing that its proposal has been accepted. On receipt of notification the bidder shall furnish acceptance of award within 7 days of its issuance from PICTC. The bidder shall sign Contract Agreement (**Appendix B**) with PICTC within 15 days from the acceptance. After signing of the Contract Agreement, no variation in or modification of the term of the Contract shall be made except by written amendment signed by the parties.

Failure of the successful bidder to sign the contract OR willful violation of the bid process shall constitute sufficient grounds for the annulment of the award, in which event the client will call the fresh bids. In such a scenario Punjab Infotech may blacklist the concerned bidder for participation in state government projects.

### **3.10 Confidentiality**

Information relating to the examination, clarification and comparison of the Bids shall not be disclosed to any Bidder or any other persons not officially concerned with such process until the selection process is over. The undue use by any Bidder of confidential information related to the process may result in rejection of its Bid. During the execution of the project except with the prior written consent of the Corporation, the selected bidder or its personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Contract.

Confidential information shall mean and include any and all confidential or proprietary information furnished, in whatever form or medium, or disclosed verbally or otherwise by the Bidder/ selected bidder and/ or the Corporation / department to each other including, but not limited to, the services, product information, financial data and statistics, whether or not marked as confidential or proprietary by the parties.

## Section 4: Scope of Work

### 4.1 Objectives

Govt. of Punjab, in its endeavour to facilitate investors and to promote Punjab as a preferred Investment Destination has concrete plans to create awareness among existing and prospective entrepreneurs about the current incentives and facilities being offered by Government of Punjab for facilitating investments. Government of Punjab is planning to promote investments in sectors such as Textiles including Apparel and Made-ups, Technical Textiles, Biotechnology & Pharmaceuticals, Agri & Food Processing, Automobiles, E Vehicles and Auto components including bicycles and bicycles components, Alloys & Steel, Engineering, NRSE, IT and Electronics including Data Centres and Tourism and Film Industry.

In this backdrop, the state has plans for an aggressive Investment Promotion Campaign wherein it will participate in and organize events, conferences, seminars, road shows, Investors Summit, business development Conferences, G2B Conference etc.

### 4.2 Scope of Work

#### 4.2.1 Task related to Outreach visits (Domestic/International)

- i. Identify and suggest appropriate venues for organizing outreach visit and make required bookings
- ii. Draft Minute to Minute schedule for the visit of Government of Punjab delegation to each of these places.
- iii. Assist in reaching out to prospective investors through their member network.
- iv. Organise meetings with leading industrialists using its member network at each of the respective road-show locations in India. Institutional Partner will also be responsible for follow up with target investors.
- v. Invite and facilitate participation of GOP delegation in the Institutional Partner's key events at State and National level.
- vi. In case of an international road-show, Institutional Partner will organise the meetings with prominent relevant industrialists and Indian Diaspora in the respective locations.
- vii. Organizing meetings, lunches & dinners, if any, preceding / following the investors meet/events.
- viii. Ensure adequate logistics and other arrangements including
  - o Head table and Dias Management

- Sitting arrangement
  - Audio Visual System
  - Lunch/dinner/tea
  - Flower Arrangements/decorations
  - All Backdrops / Banners / Signages.
  - Registration to capture the details of participants
  - Arrange Master of ceremonies
  - Recommendations for the security aspects at the Meetings
  - Ensuring media coverage before and after the road-shows.
- ix. Institutional Partner will be responsible for arrangements/over-all coordination and logistics for the government delegation for both domestic and international outreach visits.
  - x. Institutional Partner will ensure maximum participation in all road shows / gatherings
  - xi. In case of International Outreach, in case Institutional Partner possesses lounge facilities in that country, the same shall be made available to GOP delegation.
  - xii. Punjab Bureau of Investment Promotion or Punjab Infotech will be responsible for acquiring all government permissions and clearances for organising the International Road show. Institutional Partner will provide support in all these activities.
  - xiii. Institutional Partner shall be responsible for liaisoning with the concerned departments in Government of India and Government of Punjab as and when required.

#### **4.2.2 Task related to Investors Summit (Main Event)**

##### **Activities related to Main Event**

- i. Planning of Inaugural, Valedictory and sector specific focused sessions to be organized during the Investors Summit, including the line-up of speakers, dais, logistics, panelists etc. for each session.
- ii. Institutional Partner, in coordination with Knowledge Partner, will suggest the countries that could be targeted as partner countries.
- iii. Institutional Partner will assist the client in identifying and reaching out to sponsors.
- iv. Institutional Partner will distribute the delegate badges, vehicle passes, official duty badges, volunteer badges, delegate kits, etc.
- v. Setting up onsite registration counters in the registration area from where the delegates can pre-register themselves and collect materials to save valuable time for sessions on Inaugural day of the conference.

- vi. Coordinating all official functions and meetings of the conference.
- vii. Arrangements for evening cultural programme.
- viii. Arranging professional photographers and video recordings apart from audiovisual arrangements.
- ix. Assist in setting up G2B and B2B meetings with registered delegates.
- x. Institutional Partner to arrange and execute a dry run with entire manpower to be deployed at the event days two days before the event. Duty list to be provided to the client with phone numbers at least five days before the event.

## **During the main Event**

### **a. Venue development and management**

- i. Make arrangements at the venues as per the requirements, which would include a main hall to accommodate at least 500 people for the Inaugural and closing ceremony, seminar halls with 100 – 150 seating capacity for conducting sessions (sector specific), smaller meeting rooms for B2B and B2G discussions, meetings with partner country and other miscellaneous arrangements such as press conference rooms, business center, registration counters, handing over of mementoes to delegates etc.
- ii. Create necessary infrastructure at the venue (seating arrangement, carpeting, hoardings, banners, appropriate decorative elements including plants and floral decorations, audio, video, photography, videography, and lighting arrangements, special effects, acoustic effects, restrooms and other elements that are generally used in large scale events) as per plans approved by Punjab Infotech.
- iii. Set up an Event Help Desk at the venue provided by Punjab Infotech for the Investors Summit. The Event Help Desk shall act as a single point of contact for investors, delegates, business houses, participants etc. for registration, purchasing of tickets/passes, booking of hotels etc.
- iv. Set up Executive Business Centre
  - Establishment of the Executive lounge and business centre for all the key agencies with dedicated work station for each agency.
  - Provide all the necessary office equipment such as work stations, Printers, Photocopier, Wi-fi internet connectivity, water dispensers, Pantry services, etc.
- v. VIP lounge.

## **b. Support Services**

### **i. Housekeeping**

- Decoration of the venue, banners, welcome cut-outs flowers arrangements, greeneries.
- Valet parking.
- Temporary cloak room for luggage.

### **ii. Security**

- Arrangements of Security Guards for entire area of exhibitions and event area with co-ordination with local police / authorities concerned.

### **iii. Other**

- Power supply in accordance with the power requirement. Back up of power supply as per the requirement to be arranged by the Institutional Partner.
- Arrangements for the display and distribution of Literature (Sufficient Literatures would be provided by Punjab Infotech (Only arrangements for display and distribution is to be made).

## **c. Arrangements for participants**

- i. Complete responsibility of block/booking of rooms in different segment Hotels.
- ii. Arrange booking of Hotel rooms for the participants or participating company officials.
- iii. Arranging for airport pickup / drop, local conveyance etc (wherever needed).
- iv. Co-ordinate with travel partner to ensure local conveyance, shuttle buses and cars from airport or hotels during the event in consultation with Punjab Infotech.
- v. Set up facilitation counters at the airport & hotels to provide a warm welcome and a smooth experience to all participants.

## **d. Arrangement of Vendors**

Institutional Partner will be responsible for appointing vendors for activities through a transparent process. All the selected vendors will work under direct coordination with Punjab Infotech and the Institutional Partner.

## **e. Logistics**

- i. Transportation & Parking at Venue.
- ii. Ensure best quality transport arrangements are done for local transport.
- iii. Ensure separate parking space for public, participants / exhibitors / delegates and VIPs, public entry / exit gate, participants/ exhibitors /delegate entry /exit gate, VIP entry gate.
- iv. Setting up facilitation counters and helpdesk at airport, to provide warm welcome to attending delegates and smooth transfer to their respective hotels.
- v. Facilitation of Manning, upkeep, general Cleaning of Lounges.

## **f. Branding in and around the city and beautification of the venue**

Conceptualization of placement of billboards, hoardings, road maps and flags in and around the venue in consultation with Punjab Infotech. Co-ordinate with local government Agencies to ensure smooth execution along with Punjab Infotech.

## **g. Publicity**

- i. The publicity for Investors Summit will be mainly done by Government of Punjab. Institutional Partner will give inputs to maximize the publicity and to also publicize the Investors Summit through their various offices within and outside the country.
- ii. Institutional Partner will support Punjab Infotech/PBIP in putting up banners & digital displays highlighting the programme details on Investors Summit in key locations. The list of these locations will be finalized in consultation with Punjab Infotech./PBIP

## **Post event support**

Institutional Partner will continue to be involved post event for the following :

- i. Preparation of list of actual participants at the Inaugural/valedictory and sector wise sessions.
- All the above planning and arrangements will be made in consultation with Government of Punjab and Knowledge Partner as per requirements.
  - Expenses pertaining to the Boarding, Lodging, Transportation of state Guests, printing Flexes & Backdrops, Lunches & Dinners and other venue expenses will be borne by the Punjab Government. The state government will pay required advances for all arrangements made by the Institutional Partner.
  - The duration of the project will be for one year and the domestic investors meet and events planned during this period will also be handled by the selected Institutional Partner



- The selected Institutional Partner have to ensure timely coordination & completion of all above mentioned tasks in addition to any other tasks that may be required for successful management of all investors meet/events as mutually agreed.

## Section: 5 General Contract Conditions (GCC)

### 5.1 Application

These general conditions shall apply to the extent that provisions in other parts of the Contract do not supersede them. For interpretation of any clause in the tender or LOE/Contract Agreement, the interpretation of the Corporation shall be final and binding.

### 5.2 Relationship between the Parties

Nothing mentioned herein shall be construed as relationship of master and servant or of principal and agent as between the Corporation and the Bidder. The Bidder subject to this contract for selection has complete charge of its personnel in performing the services under the Project from time to time. The Bidder shall be fully responsible for the services performed by it or any of its personnel on behalf of the Bidder hereunder.

### 5.3 Standards of Performance

The Bidder shall perform the services and carry out its obligations under the Contract with due diligence, efficiency and economy in accordance with generally accepted professional standards and practices. The Bidder shall always support and safeguard the legitimate interests of the Corporation, in any dealings of the bidder with the third party. The Bidder shall abide by all the provisions/rules etc. of relevant laws/rules/standards and subsequent amendments prevalent in the country. The Bidder shall conform to the standards laid down in the tender in totality.

### 5.4 Applicable Law

- i) Applicable Law means the laws and any other instruments having the force of law in India as may be issued and in force from time to time. The Contract shall be interpreted in accordance with the laws of the Union of India and the State of Punjab
- ii) The bidder will submit an undertaking specifying that they have obtained or will be in a position to obtain all necessary statutory and obligatory permissions, if any, required to carry out the contract.

### 5.5 Intellectual Property Rights

No deliverable covered under the Contract shall be shared, sold or disposed by the Bidder in violation of any right whatsoever of third party, and in particular, but without prejudice to the generality of the foregoing, of any patent right, trademark or similar right, or any charge mortgage or lien. The Bidder shall indemnify the Corporation from all actions, costs, claims, demands, expenses

and liabilities, whatsoever, resulting from any actual or alleged infringement as aforesaid and at the expenses of the Bidder, the Corporation shall be defended in the defense of such proceedings.

## 5.6 Governing Language

The Contract shall be written in English Language. All correspondences and other documents pertaining to the contract, which are exchanged between the parties, shall be written in the English Language

## 5.7 Payment Terms

The following schedule would be followed for payment during the Project implementation:

S. No	Key Activities	Payment (%)
1	<b>Investors Summit</b>	50% of payment before the investor's meet/event and remaining 50% after the event within 15 days of submission of invoice. (All payments shall be made after deduction of applicable penalties).
2	<b>Outreach Visits</b>	50% of payment before the investor's meet/event and remaining 50% after the event within 15 days of submission of invoice. (All payments shall be made after deduction of applicable penalties).

## 5.8 Penalties

If during an assignment, the services are found to be non-satisfactory or delayed at any point of time, PICTC reserves the right to impose penalty on each default. The Corporation reserves the right to recover any dues payable by the selected Bidder / penalties from any amount outstanding to the credit of the selected bidder, including the pending bills under this contract.

The defaults shall be categorized as under:

Sr. No.	Category	% of Penalty for each default
1	Minor	3% of the total fee of that event
2	Major	7% of the total fee of that event
3	Critical	50% of the total fee of that event

The categorization of default will be at the discretion of Punjab Infotech.

The decision of Managing Director, Punjab Infotech in this regard shall be final.

## 5.9 Indemnity

Successful Bidder who has been awarded the contract (the "Indemnifying Party") undertakes to indemnify contractor (the "Implementing Agency") from monetary loss or loss of reputation to any customer Department/s arising in favor of any person, Corporation or other entity (including the Indemnified Party) attributable to the Indemnifying Party's negligence or willful default in performance or non-performance.

The indemnities set out shall be subject to the following conditions:

- a. The Indemnified Party as promptly as practicable informs the Indemnifying Party in writing of the claim or proceedings and provides all relevant evidence, documentary or otherwise;
- b. The Indemnified Party shall, at the cost of the Indemnifying Party, give the Indemnifying Party all reasonable assistance in the defence of such claim including reasonable access to all relevant information, documentation and personnel provided that the Indemnified Party may, at its sole cost and expense, reasonably participate, through its attorneys or otherwise, in such defence;
- c. The Indemnified Party shall not prejudice, pay or accept any proceedings or claim, or compromise any proceedings or claim, without the written consent of the Indemnifying Party;
- d. The Indemnified Party shall account to the Indemnifying Party for all awards, settlements, damages and costs (if any) finally awarded in favor of the Indemnified Party which are to be paid to it in connection with any such claim or proceedings;
- e. The Indemnified Party shall take steps that the Indemnifying Party may reasonably require to mitigate or reduce its loss as a result of such a claim or proceedings;
- f. In the event either of the Party seeks indemnification from other on account of any specific loss or losses (including any claim for damages) then party making the claim would be stopped from making any further claim, financial or otherwise in respect of that loss or losses (including any claim for damages).

## 5.10 Termination of Contract

- a) **Material Breach:** In the event that either Party believes that the other Party is in Material Breach of its obligations under this Agreement, such aggrieved Party may terminate this Agreement upon giving a one month's notice for curing the Material Breach to the other Party. In case the Material Breach

- continues, after the notice period, the Nodal Agency or Implementation Agency, as the case may be will have the option to terminate the Agreement.
- b) Any notice served pursuant to this Clause shall give reasonable details of the Material Breach, which could include the following events and the termination will become effective:
- i) An attachment is levied or continues to be levied for a period of seven days upon effects of the bid.
  - ii) If the selected bidder fails to perform as per the time lines prescribed in the RFP and the extension if any allowed, it will be a breach of contract.
- c) After award of the contract, if the selected bidder does not perform satisfactorily or delays execution of the contract, Punjab Infotech reserves the right to give the contract to another party of its choice by giving one month's notice for the same.

### **5.11 Termination for Insolvency, Dissolution etc**

The Corporation may at any time terminate the contract with immediate effect by giving written notice to the Bidder, if the Bidder becomes bankrupt or otherwise insolvent or in case of dissolution of firm/company or winding up of firm/company. In this event termination will be without compensation to the Bidder, provided that such termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to the Corporation.

### **5.12 Termination for Convenience**

The Corporation reserves its right to terminate, by prior written notice of one month, the whole or part of the contract, at any time for its convenience. The notice of termination shall specify that termination is for its convenience, the extent to which performance of work under the contract is terminated, and the date upon which such termination becomes effective.

### **5.13 Consequences of Termination**

- a) In the event of termination of the Contract due to any cause whatsoever, [whether consequent to the stipulated term of the Contract or otherwise], the Corporation shall be entitled to impose any such obligations and conditions and issue any clarifications as may be necessary to ensure an efficient transition and effective business continuity of the Service(s) which the Bidder shall be obliged to comply with and take all available steps to minimize loss resulting from that termination/ breach, and further allow the next successor Bidder to take over the obligations of the erstwhile Bidder in relation to the execution/ continued execution of the scope of the Contract.

- b) Client reserves the right to recover any dues payable by the selected bidder/penalties/liquidated from any amount outstanding to the credit of the selected bidder, including the pending bills and/or revoking the bank guarantee under this contract.
- c) Nothing herein shall restrict the right of the Corporation to invoke any guarantees, securities furnished, enforce the Deed of Indemnity and pursue such other rights and/or remedies that may be available to the or otherwise Corporation under law.
- d) The termination hereof shall not affect any accrued right or liability of either Party nor affect the operation of the provisions of the Contract that are expressly or by implication intended to come into or continue in force on or after such termination.

#### **5.14 Force Majeure**

- a) The Bidder shall not be liable for forfeiture of its PBG or termination of contract for default if and to the extent that it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.
- b) For purposes of this clause, "Force Majeure" means an event beyond the control of the Bidder and not involving the Bidder's fault or negligence, and not foreseeable. Such events may include, but are not restricted to, wars or revolutions, riot or commotion, earthquake, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- c) If a Force Majeure situation arises, the Bidder shall promptly notify the Corporation in writing of such condition and the cause thereof. Unless otherwise directed by the Corporation in writing, the Bidder shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

#### **5.15 Taxes and Duties**

The Bidder shall be entirely responsible for all taxes; duties, etc. incurred as may be applicable at any given point of time within Union of India.

#### **5.16 Resolution of Disputes**

Any dispute or difference, whatsoever, arising between the parties to this agreement arising out of or in relation to this agreement shall be resolved by the Parties through mutual consultation, in good faith and using their best endeavors. To this end, the parties agree to provide frank, candid and timely disclosure of all relevant facts, information and documents to facilitate discussions between them/ their representatives or officers.

**a) Amicable Settlement**

Performance of the Contract is governed by the terms and conditions of the Contract, however at times dispute may arise about any interpretation of any term or condition of Contract including the scope of work, the clauses of payments etc. In such a situation either party of the contract may send a written notice of dispute to the other party. The party receiving the notice of dispute will consider the Notice and respond to it in writing within 15 days after receipt. If that party fails to respond within 15 days, or the dispute cannot be amicably settled within 30 days following the response of that party, then the second Sub-clause of resolution of disputes shall become applicable.

**b) Arbitration**

In case dispute arising between the Corporation and the Bidder, which has not been settled amicably, the Bidder can request the Corporation to refer the dispute for Arbitration under Arbitration and Conciliation Act, 1996. Such disputes shall be resolved as per The Indian Arbitration and Conciliation Act, 1996 and The Arbitration & Conciliation (Amendment) Act 2015 and any statutory modification or reenactment thereof, shall apply to these arbitration proceedings. Arbitration proceedings will be held at Chandigarh, Punjab. The decision of the arbitrator shall be final and binding upon both the parties. All arbitration awards shall be in writing and shall state the reasons for the award. The expenses incurred by each party in connection with the preparation, presentation shall be borne by the party itself.

**c) Legal Jurisdiction**

All legal disputes between the parties shall be subject to the jurisdiction of the Courts situated in Chandigarh only.

**5.17 Notices**

- a) Any notice or other document which may be given by either Party under this Agreement shall be given in writing, in person or by post.
- b) In relation to a notice given under this Agreement, any such notice or other document shall be addressed to the other Party's principal or registered office address.

## Section 6: Proposal Formats

Following are the proposal formats to be used by the bidders for submitting their Proposals for selection under the RFP:

S. No.	Form	Description
<b>Pre-Bid Query</b>		
1	Performa-11	Pre Bid Query
<b>Pre-qualification</b>		
2	Performa-1	Covering Letter
3	Performa-2	Checklist
4	Performa-3	Particulars of the Bidder
5	Performa-4	Prior Experience Form
6	Performa-5	Declaration letter on non-blacklisted company/firm
7	Performa-6	Certificate from Statutory Auditor
8	Performa-7	Special Power of Attorney
<b>Technical Bids/Proposals</b>		
9	Performa-8	Firm Experience
10	Performa-9	Curriculum vitae(s) of the proposed resources
<b>Financial Bids/Proposals</b>		
11	Performa-10	Financial Proposal



## Performa 1: Covering Letter

(To be filled, signed, scanned and uploaded in prequalification section of e-tendering Portal)

### BID SHEET

Tenderer's Bid Reference No. & Date:

Tenderer's Name & Address:

Person to be contacted:

Designation:

Telephone No.:

Email ID:

Fax No.:

To:

**The Managing Director,**

Punjab Information & Communication Technology Corporation,  
5<sup>th</sup> & 6<sup>th</sup> Floor, Udyog Bhawan, Sector 17, Chandigarh.

**Subject: Selection of Institutional Partner for Outreach visits and Investors Summit**

**Dear Sir,**

1. We, the undersigned, having carefully examined the referred RFP, offer to Propose for the Selection as Institutional Partner for Outreach visits & Progressive Punjab Investors Summit

#### **2. PRICE AND VALIDITY**

All the prices mentioned in our Bid are in accordance with the terms as specified in bidding documents. All the prices and other terms and conditions of this Bid are valid for a period of 180 days from the date of opening of bids.

We do hereby confirm that our bid prices are exclusive of all taxes and levies.

#### **3. EARNEST MONEY**

We have paid the required earnest money through e-payment gateway. It is liable to be forfeited in accordance with the provisions of Tender document.

#### **4. DEVIATIONS**

We declare that all the services shall be performed strictly in accordance with the Scope of Work and specifications mentioned in the Tender document.

#### **5. BID PRICING**

We further declare that the prices stated in our Bid are in accordance with your terms & conditions in the bidding document.

6. We hereby declare that our Bid is made in good faith, without collusion or fraud and the information contained in the Bid is true and correct to the best of our knowledge & belief.
7. Bid submitted online by us is complete in all respect as per tender.
8. We understand that you are not bound to accept the lowest or any bid that you may receive.

Thanking you,

Yours faithfully,

<Signature >

Name:

Date:

Designation:

Place:

<Seal>

Business Address:

## Performa 2: Checklist

(To be filled online in prequalification section of e-Tendering Portal)

### CHECKLIST & ORDER IN WHICH DOCUMENTS ARE TO BE SUBMITTED

Name of Bidder: \_\_\_\_\_

Sr. No.	Condition / Item	Yes / No	Page No.
<b>Will be checked at the time of Prequalification Evaluation(Eligibility Criteria)</b>			
1	<p>The bidder should be a registered association /confederation /federation of industries with minimum 1000 memberships.</p> <p><b>Certificate of registration and Self certification for 1000 memberships.</b></p>		
2	<p>Average annual Turnover of INR 10 Cr in the last 3 years, i.e., 2018-19, 2019-20 and 2020-21 (Audited Balance sheet and Income statements should be submitted for the last three financial years preceding the Bid Submission Date)</p> <p><b>Certificate from statutory auditor (as per format mentioned in Performa 6-of this RFP) /audited financial statements for the three previous financial years with CA's Registration Number / Seal</b></p>		
3	<p>Should have organized at least 2 Summits of which at least 1 should be a physical Investors Summit at State/National Level for Government/PSU in last 3 years (2018-19, 2019-20 and 2020-21).</p> <p><b>Copies of the work orders OR completion certificates from clients as per Performa 4.</b></p>		
4	<p>The bidder should have an office in Chandigarh / Mohali and in at least 10 cities of India including Mumbai, Delhi, Kolkata, Pune, Hyderabad, Chennai and Bengaluru.</p> <p><b>Self-certification on bidder's letter head by authorized signatory</b></p>		

5	<p>Bidder should have at least 100 full time staff strength in India.</p> <p><b>Self-certification on bidder's letter head by authorized signatory</b></p>		
6	<p>The bidder should have offices/ tieups with trade organizations in other countries.</p> <p><b>Self-certification on bidder's letter head by authorized signatory</b></p>		
7	<p>The bidder should not be blacklisted by any agency of the central/ state government, public sector undertaking.</p> <p><b>Self-certification from the Bidder as per Performa- 5.</b></p>		
8	<p>The bidder must submit their valid PAN and GST Registration Number</p> <p><b>Copy of PAN and GST registration number</b></p>		
9	<p>Processing Fees- Online Submission as mentioned in the data sheet.</p> <p><b>Acknowledgement/ screenshot of fee paid online</b></p>		

### Performa 3: Particulars of Bidder

(To be filled, signed, scanned & uploaded in prequalification section of e-tendering portal)

#### BIDDER PARTICULARS FOR TENDER NO.

1. Name of the Company : \_\_\_\_\_
2. Registered Office Address : \_\_\_\_\_
  
3. Telephone No : \_\_\_\_\_
4. Fax.No : \_\_\_\_\_
5. PAN No. : \_\_\_\_\_
6. Constitution of the bidder company : \_\_\_\_\_
7. Core Business activities : \_\_\_\_\_
10. World-wide Presence : \_\_\_\_\_
11. Presence in India : \_\_\_\_\_
12. Total number of employees : \_\_\_\_\_
13. Details of main branches : \_\_\_\_\_
14. Name & address of the officer to whom : \_\_\_\_\_  
all references shall be made regarding : \_\_\_\_\_  
this Tender : \_\_\_\_\_  
E-Mail : \_\_\_\_\_  
Telephone : \_\_\_\_\_  
Fax No. : \_\_\_\_\_
15. GST Reg. Number : \_\_\_\_\_

As of this date the information furnished in all parts of this form is accurate and true to the best of my knowledge.

Signature

Name:

Designation:

Company:

Address:

Date:

### Performa 4: Prior Experience Form

(To be filled, signed, scanned and uploaded in prequalification section of e-tendering portal)

**(Using the format below, provide information in respect of major assignments as Institutional Partner by the company. Proof of work completed/in progress for private, MNCs, Government of India/any State Government of India must also be attached)**

S.No	Details of client along with address, telephone and Fax number	Year	Fees (Rs.)	Job Description
1.				
2.				

(Signature of the Authorized Person)

Date:

Name:

Place:

Designation:

Business Address :

Seal :

## Performa 5: Declaration Letter on Non Blacklisted Company/Firm

(To be signed, scanned and uploaded in prequalification Section of e-Tendering portal)

*[Bidders are required to submit the Declaration letter as given here on their letterhead]*

To

*The Managing Director*

*Punjab Information & Communication Technology Corporation Ltd.*

*5th & 6th Floor, Udyog Bhawan*

*18 Himalaya Marg, Sector 17, Chandigarh - 160017*

**Sub:** Declaration for not being ineligible due to corrupt or fraudulent practices or blacklisted by any Government or Public Sector Units in India.

Dear Sir,

We, the undersigned, hereby declare that:

We are not under a declaration of blacklisted by any State or Central Government / any other Government institutions in India for any reason as on last date of submission of the Bid or convicted of economic offence in India for any reason as on last date of submission of the Bid.

Thanking you,

Yours faithfully,

(Signature of the Bidder)

Printed Name

Designation

Seal

Date:

Place:

Business Address:

## Performa 6: Certificate from Statutory Auditor

(To be filled, signed, scanned and uploaded in prequalification section of e-tendering portal)

(On the letterhead of statutory auditor)

The Managing Director,  
Punjab Information & Communication Technology Corporation Ltd.  
5<sup>th</sup> & 6<sup>th</sup> Floor, Udyog Bhawan;  
18, Himalaya Marg, Sector 17;  
Chandigarh, 160017

### CERTIFICATE

We hereby certify the following information on the basis of the audited Profit and Loss Accounts for the Financial Years ended on 31 March 2019, 31 March 2020 and 31 March 2021 of [Name and Address of the Bidder].

Financial Year ended on	Turnover from services as Institutional Partner (exclusive of taxes) (Amount in INR)
31 March 2019	
31 March 2020	
31 March 2021	
Average Turnover for the above mentioned financial years	

We further certify that [Name of the bidder] is providing services as Institutional Partner for more than last three years and has average annual turnover of Rs. 10 crores on account of Institutional Partner (exclusive of taxes) in India in each of the last three financial years (FY 2018-19, FY 2019-20 and FY 2020-21).

We also certify that [Name of the bidder] does not have any pending non-tax litigations in any court(s)/tribunal in India or the amount involved in pending litigations against the Bidder in various Courts/ Tribunals should be less than the net worth of the company/ firm.

Signature, Address, Seal & Membership No. of Chartered Accountant



## Performa 7: Special Power of Attorney

(To be filled, signed, scanned and uploaded in prequalification section of e-tendering Portal)

### SPECIAL POWER OF ATTORNEY

Know all men by these presents that we <<name of organization>> registered in India under the Companies Act, 1956 and having its registered office at <<registered office address>> (India) (Hereinafter called the "Company") DOTH hereby nominate, constitute and appoint <<name of person in whose favour authority is being made under the attorney >>, <<Designation of the person>>, s/d/o <<father's name of the person>>, to be true and lawful attorney in fact and at law of the Company for and in the name and on behalf of the Company, to do, execute and perform all or any of the following acts, deeds, matters and things namely:-

1. To appear for and represent the Company to all intents and purposes in connection with the matters pertaining to signing and submission of tender (No /<<..>>) for selection of Bidder for <<project name>> and all affairs ancillary or incidental thereto.
2. AND the Company hereby agree that all acts, deeds and things lawfully done by the said attorney shall be construed as acts, deeds and things done by the Company itself on the above matter and the Company hereby undertakes to ratify and confirm all and whatever its attorney shall lawfully do or cause to be done for and on behalf of the Company by virtue of the powers hereby given.

In witness whereof <<name of person authorized to execute the attorney on behalf of Organization>>, <<Designation of the person>> of the Company acting for and on behalf of the Company under the authority conferred by the <<reference of body/ notification/ authority orders like Board of Directors of the Company>> in its <<reference/ number/ meeting held on>> dated <<date of reference>> has signed this Power of Attorney at <<place>> on this day of <<day>> <<month>>, <<year>>.

The signatures of <<name of person in whose favour authority is being made under the attorney >> given below are hereby certified.

<<signature, name & designation of person executing attorney and name of company>>

WITNESS:

<<signature, name & designation of person witness to this attorney>>

*<<signature & name of the person in whose favour authority is being made under  
the attorney >>*

CERTIFIED:

*<<signature, name & designation of person executing attorney and name of  
organization>>*

### Performa 8: Firm Experience

(To be filled, signed, scanned and uploaded in technical section of e-tendering Portal)

Experience of assisting as Institutional Partner in the fields of Investment Promotion for the State, national level Business Exhibitions, Trade fair and State Level Conferences.

Projects	Year	Name of the client	Description of assignment including location	Duration of assignment	Cost of assignment
1					
2					
3					

This is to certify that the above information has been examined by us on the basis of Letter of Award/Agreement for the assignments & other relevant information and the assignment date is not before the *FY 2017-18*.

(Signature of the Authorized Signatory)

**Note-** Copies (relevant pages) of work orders/agreement/letter of award/extension letters/completion certificates must be duly certified by the authorized signatory of the bidding company to be enclosed in support of projects.

### Performa 9: Curriculum Vitae(s) of the proposed resources

(To be filled, signed, scanned and uploaded in technical section of e-tendering Portal)

<<Picture of the proposed resource>>	<b>1.Name</b>			
	<b>2.Proposed Position:</b>			
	<b>3.Date of Birth</b>			
	<b>4.Education:</b>			
<b>5. Employment Record</b>	<b>From</b>	<b>To</b>	<b>Company</b>	<b>Position Held</b>
<b>6. Brief Profile</b>				
<b>7. Languages</b>				
<b>8. Relevant Experience</b>				

(Name and Signature of Authorized Signatory)

## Performa 10: Financial Proposal

(To be filled, signed scanned and uploaded in financial section of e-tendering portal)

(On Bidder's letter head)  
[Location, Date]

FROM: [Name of Bidder]

.....  
.....

To  
The Managing Director,  
Punjab Information & Communication Technology Corporation Ltd,  
5<sup>th</sup> & 6<sup>th</sup> Floor, Udyog Bhawan,  
18, Himalaya Marg, Sector 17;  
Chandigarh; India

**Sub: Selection of Institutional Partner for Outreach Visits and Investors Summit**

Dear Sir,

We, the undersigned, offer to provide the services as Institutional Partner for Outreach visits & Progressive Punjab Investors Summit in accordance with your RFP. Our Financial Proposal for Assignment is as under:

S. No.	Item	Charges per Event	No.*	Applicable GST per event	Total inclusive of all taxes
1.	Organising & executing all activities for Domestic Road shows/Visits (Within Punjab)		3		
2.	Organising & executing all activities for Domestic Road shows/Visits (Outside Punjab within India)		3		
3.	Organising & executing all activities for International Road shows/Visits		2		
4.	Organising and executing all activities for Progressive Punjab Investors Summit		1		
	Total				
Total Amount in words:					

Note: The taxes will be paid as per the prevailing rates.

1. The Number (No.) is indicative for purpose of calculation of most responsive bid only. Payment will be as per actual number of events during the term.
2. Stay and travel costs of Institutional Partner manpower for Domestic (outside Punjab) and International Roadshows will be borne by the client.
3. Our Financial Proposal shall be binding upon us up to the expiration of the validity period of the Proposal, as per RFP **PICTC/IR/IP/2022/01**.
4. This financial proposal covers remuneration for all the Personnel (Expatriate and Resident, in the field, office etc.), equipment etc.
5. The Financial Proposal is without any condition.
6. The offer price quoted by us is inclusive of all costs including those not specifically mentioned in the RFP document, but essential for successful completion of assignment.
7. We undertake that in competing for and, if the award is made to us, in executing the above services, we will strongly observe the laws against fraud and corruption in force in India.
8. These rates would be valid for the period of assignment.

Yours sincerely,

Authorized Signature: Name and Title of Signatory:

Name of Bidder: Address:

### Performa 11: (Prebid Query Format)

(To be submitted by the bidder on company's letter head at the time of submission of Pre bid queries along with the proof of purchase of tender document)

Name of the Company:


Queries must be sent in the following format:

Sr No.	Reference (Page No. / Para/ Sub Para No. & Heading / Sub Heading	Existing Clause / text	Clarification / Amendment Sought	Suggestions / Remarks (if any)
1				
.				
N				

(Authorised signatory & seal of Company)

Date :

## Appendix A: Instructions to Bidders for E-Tendering

Sr. No.	Title	Description					
1	Punjab e-Tendering Website	<a href="https://eproc.punjab.gov.in/">https://eproc.punjab.gov.in/</a>					
2	View and print Tender Documents Free of cost	<p>To Download/ View the tender notifications and corrigendum follow the steps given below:</p> <ol style="list-style-type: none"> <li>a. Click on “Tenders by Organisation” after opening the e-Procurement website.</li> <li>b. Please click on link under “Tender Count” in “Organisation Name” i.e. “Punjab Information &amp; Communication Technology Corporation Ltd” from the list.</li> <li>c. A list of tenders will appear on the screen.</li> <li>d. Click on link under “Title and Ref.No./Tender ID” to view particular tender.</li> <li>e. Click  to print (right top side).</li> </ol>					
3	Digital Signatures	The user must be in possession of a valid Digital Signature Certificates (DSC) which may be procured from any of the authorized Certifying Authority (CA), such as; e-mudra, N-code, Sify etc. In case of any problem in compatibility of DSCs, you may go through “Bidders Manual Kit“ or “FAQ’s” (right bottom on home screen) or e-Procurement helpdesk may be contacted. Helpdesk contact details are at “Contact Us” (top right on home screen)					
4	e-Payment Options and procedure	<p>1. The cost of the bidding documents (non-refundable) shall be paid online through Net Banking at portal <a href="https://eproc.punjab.gov.in/">https://eproc.punjab.gov.in/</a></p> <p>2. Bid Security/Earnest Money Deposit (EMD) of the amount specified for the Project/Work(s) in the table above shall be paid online through Net Banking at portal <a href="https://eproc.punjab.gov.in/">https://eproc.punjab.gov.in/</a></p> <p>Following options are available for making e-Payment:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Purpose &amp; Amount</th> </tr> </thead> <tbody> <tr> <td>Registration Fee – As of Now Free (Subject to updates on website)</td> </tr> <tr> <td>Tender Fee (differs for each tenders)</td> </tr> <tr> <td>Processing Fee (0.1 % of tender estimated value + GST – Varies between Rs. 500.00 to Rs. 5000.00) Rs. 2000.00 + GST for tenders where estimated value is not known</td> </tr> <tr> <td><b>EMD (differs for each tenders)</b></td> </tr> </tbody> </table>	Purpose & Amount	Registration Fee – As of Now Free (Subject to updates on website)	Tender Fee (differs for each tenders)	Processing Fee (0.1 % of tender estimated value + GST – Varies between Rs. 500.00 to Rs. 5000.00) Rs. 2000.00 + GST for tenders where estimated value is not known	<b>EMD (differs for each tenders)</b>
Purpose & Amount							
Registration Fee – As of Now Free (Subject to updates on website)							
Tender Fee (differs for each tenders)							
Processing Fee (0.1 % of tender estimated value + GST – Varies between Rs. 500.00 to Rs. 5000.00) Rs. 2000.00 + GST for tenders where estimated value is not known							
<b>EMD (differs for each tenders)</b>							



5	<p>Registration</p> <p>Refer to Manual – “Registration of Bidders” under “Bidders Manual Kit“(right bottom on home screen)</p>	<p>Steps to be followed for registration of bidders:</p> <ol style="list-style-type: none"> <li>Click on “Online Bidder Enrollment” and fill the online registration form. (Home Page – Right Side)</li> <li>Registration Fee – As of Now Free (Subject to updates on website).</li> <li>Note the User ID and Password allotted by the system.</li> </ol>
6	<p>Login &amp; Participation in the Tendering process</p>	<p>Log in with your <b>User Id and Password</b> (which was allotted by the system after registration). For participating in the tendering process follow the instructions given below:</p> <ol style="list-style-type: none"> <li>Insert the PKI (which consists of your DSC) in your PC USB port (make sure that necessary driver software of PKI is installed in your system).</li> <li>To open the Microsoft Internet Explorer (from the Desktop of your computer) click on the Internet Explorer icon, or</li> <li>Go to Start &gt; Programs &gt; Internet Explorer.</li> <li>Type <a href="https://eproc.punjab.gov.in/">https://eproc.punjab.gov.in/</a> in the address bar, to access the Login Screen.</li> <li>Enter e-Procurement User Id and Password, click on “Login”.</li> <li>Again Click on “Login” for selecting the DSC (Middle Left of the Screen).</li> <li>Enter DSC token Password.</li> <li>Click “Search Active Tenders” on the left side of the page to search the tenders.</li> <li>Then select the Organisation (in this case Punjab Information &amp; Communications Technology Corporation Ltd.) from the drop box in whose tender you intend to participate and click submit.</li> </ol>
7	<p>Online Request for Tender Documents</p>	<p>Please refer to manual “Online e-Bid Submission” under “Bidders Manual Kit“ (right bottom on home screen) and please</p>
8	<p>Pay EMD and update details in the web site</p>	
9	<p>Upload files – Technical Sheet/ Price bid Sheets and attach documents to the tender</p>	
11	<p>To Submit the Tender</p>	<ol style="list-style-type: none"> <li>Bids once submitted may be revised prior to tender closing date and time.</li> <li>Note down / take a print of “Bid Acknowledgement Page” once it is displayed on the screen.</li> </ol>
12	<p>To view the tender opening process</p>	<p>Tender opening event can be viewed online as per procedure given below:</p> <ol style="list-style-type: none"> <li>Log in with your User Id and Password (which was allotted by the system after registration).</li> <li>Click “Search Active Tenders” on the left side of</li> </ol>

		<p>the page to search the tenders.</p> <p>c. Then select the Organisation (in this case Punjab Information &amp; Communications Technology Corporation Ltd.) from the drop box in whose tender you intend to participate and click submit.</p>
13	e-Procurement Help Desk details	Helpdesk contact details are at "Contact Us" (top right on home screen)

## Appendix B: Contract Agreement

**Date:**

**Reference No. : PICTC/IR/IP/2022-23-20/02**

### CONTRACT AGREEMENT

**THIS AGREEMENT** is made on the <<day>> day of <<month>> 2022.

#### **BETWEEN:**

*Punjab Information & Communication Technology Corporation Ltd.* having its offices at the Punjab Information & Communication Technology Corporation Ltd., Govt. of Punjab Undertaking, Udyog Bhawan, Sec-17, Chandigarh – 160017, India hereinafter referred to as “**Punjab Infotech**” (which term or expression unless excluded by or repugnant to the subject or context shall mean and include its successors-in-office and assigns) of the FIRST PART;

#### **AND**

M/s <<name of selected company>>, incorporated in India under the Companies Act, 1956 and having its registered office at <<registered office address>> (India) and place of business at <<business address of company>> hereinafter referred to as “**The Company**” (which term or expression unless excluded by or repugnant to the subject or context shall mean and include its successors-in-office and assigns) of the SECOND PART;

#### **WHEREAS**

(I) Punjab Infotech is desirous of appointing Institutional Partner for Investment Promotion.

(II) The **Company** having represented to Punjab Infotech that it has the required professional skills and personnel and technical resources, has agreed to provide the equipment, services on the terms and conditions set forth in this Contract;

#### **NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:**

- (a) In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the RFP.
- (b) The following documents in relation with Request for Proposal issued for selection of bidder shall be deemed to form and be read and construed as part of this Agreement viz:

- 1) Invitation for Bids.
  - 2) Instructions to Bidders (ITB).
  - 3) General Contract Conditions (GCC).
  - 4) Scope of Work (SOW).
  - 5) All Annexure, amendments, supplements, corrigendum or clarifications thereto.
  - 6) Award of Contract.
- (c) The contract shall begin from the date of signing of the contract, as and when the Project would be assigned to the Company.
- (d) The mutual rights and obligations of the Department and the Company shall be as set forth in the Contract, in particular:
- 1) the company shall carry out the services in accordance with the provisions of the Contracts;
  - 2) the company shall provide services in conformance to terms and conditions laid out in RFP and strictly avoid conflicts with other assignments/ jobs, downstream projects or their corporate interests and act without any consideration for future work; and
  - 3) Punjab Infotech shall make payments to the Company in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

**Signed by:**  
**(Name and designation)**

**Signed by:**  
**(Name and designation)**

**Authorized Signatory of the  
Company**

**Authorized Signatory of the  
Company**

**Witness**

**Witness**